**Tae Young Kim**

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Chicago, IL 60661

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**EDUCATION**

**The John Marshall Law School,** Chicago, IL

Juris Doctor Candidate, May 2014

GPA 3.617

Herzog Scholarship Recipient

**University of Florida,** Gainesville, FL

Bachelor of Arts in Anthropology (Forensics), May 2006

*Activities:* Officer, Korean Undergraduate Student Association

**EXPERIENCE**

**National Mortgage Mediators**, Delray Beach, FL

*Owner/Operator***,** June 2008 – December 2009

* Founded business to assist struggling homeowners from mortgage foreclosure.
* Designed and implemented marketing plan, branding, website, business literature, and infrastructure to support an operation of 9 employees and a client pipeline of over 100 clients.
* Analyzed homeowner’s finances and ability to pay on their mortgage and other outstanding obligations.
* Created successful payment modification proposals for lenders that conformed to lender required debt to income ratio guidelines and prevented numerous homeowners from losing their homes.

**Allied Mortgage Group,** Boca Raton, FL

*Loan Officer,* June 2006 – October 2007

* Created financial strategies for clients to maximize cash flow, shorten mortgage terms, actualize short term goals and plan for retirement.
* Maintained a pipeline of $1,000,000+ a month and closed $30,000 + in revenues a month.
* Top 5 producer in company out of over 100 loan officers and top loan officer in company March 2007 with $2,018,365 in volume.

**Coastal Capital *dba* The Mortgage Shop**, Fort Lauderdale, FL

*Assistant Branch Manager,* June 2004 – September 2005

* Maintained a branch pipeline of 2 million dollars a month.
* Monitored sales of loan officers and maximized conversion percentage of leads.
* Promoted company to other professional service companies.

**Dragonfly Sushi & Sake Company, Inc.,** Gainesville, FL

*Assistant Kitchen Manager,* June 2001 – June 2003

* Designed a formula that decreased food output time 40 minutes to max of 25 minutes by creating an assembly line type system at one of Florida’s finest restaurants.
* Hired and trained new staff members.
* Worked with the Executive Sushi Chef and Managing partners to create the employee manual.
* Co-coordinated catering functions and provided on site consulting.

**ACTIVITIES**

* Volunteering at St. Francis House (Feeding the Homeless)